



XV INTERNATIONAL FORUM SERVICES AND EQUIPMENT FOR THE RUSSIAN OIL AND GAS INDUSTRY

2016

October 14, Moscow,
Baltshug Kempinski

ORGANIZER

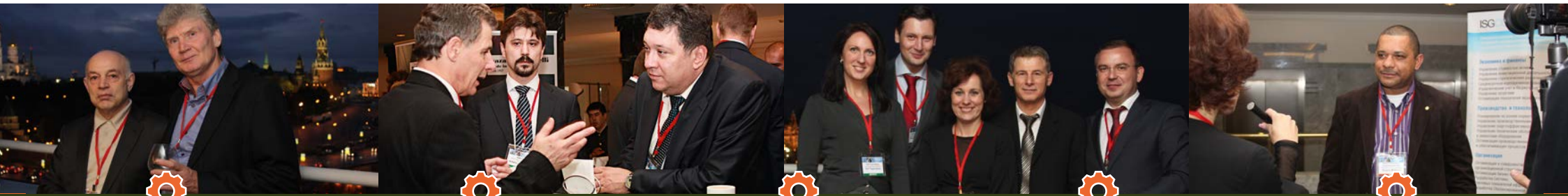


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SPECIAL FOCUS IN 2016!

The opportunities for saving financial results and market shares of OFS companies in unstable market conditions



Market conjuncture influence on OFS segment in Russia.
The prospects and possible directions for future development

Possibilities for the future of horizontal drilling technologies. Support drilling services development. Prospects for Russian companies in MWD/LWD segment.
Oil Well Monitoring Systems

Tertiary techniques of oil recovery stimulation – capacity for maintaining oil output in Russia in the long-run perspective

2 years of sanctions for the Russian oil and gas industry – summing up the first results of import substitution.
The most successful segments and opportunities for development

Investments in technologies as a key factor in the competitiveness of Russian companies.
The necessary conditions and priority lines



>20
SPEAKERS

>120
DELEGATES

>45
COMPANIES



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ABOUT THE FORUM

THE INTERNATIONAL FORUM «SERVICES AND EQUIPMENT FOR THE RUSSIAN OIL AND GAS INDUSTRY»—is the central event of the Russian oilfield services market, held annually since 2003. The Forum is the first choice for the oilfield services market professionals as the place to network, do business and discover new strategies and innovations for the industry.

«SERVICES AND EQUIPMENT FOR THE RUSSIAN OIL AND GAS INDUSTRY», traditionally gathers together the key participants of the international OFS for discussion of the latest achievements in the industry and provides an opportunity for them to share their vision of its future development. The forum has become a meeting point for a constructive dialogue between oil and gas companies, leading oilfield service companies, as well as oil and gas equipment manufacturers and suppliers.

In 2015 the event will be held in the format of a roundtable discussion, which allows each delegate:

- to become a direct participant of the discussion which will focus on the most relevant topics facing the industry today;
- to obtain clear answers to urgent questions about issues, trends and prospects for expansion of the oilfield services and equipment market at the present stage of development;
- to devise a strategy for work in 2017 together with top managers of leading companies in the industry.

ABOUT COMPANY



RPI specializes in providing analytical, consulting and communication services for Russian, CIS and Eastern European energy companies since 1992.

RPI's professional competences encompass all major segments of the oil and gas industry, including exploration and production, shipping and export, oil and gas refining, transshipment, storage and sales of oil products.

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SESSION 1 (9:30 - 11:00).

STATUS AND GROWTH DYNAMICS OF THE OILFIELD SERVICES AND EQUIPMENT MARKET IN THE CURRENT ECONOMIC ENVIRONMENT

The session addresses the current problems in the oilfield services and equipment industry. One of the key topics is risk assessment pertaining to international brands leaving the Russian market and opportunities for domestic companies to replace Western expertise. Specific emphasis is put on matters concerning industry regulation and necessary changes.

- The role of government regulation in the development of production and exploration (taxes and legislation)
- Measures of credit and financial support of OFS companies
- What segments are expected to witness growth of demand for services in Russia in the coming years?
- Unconventional oil and gas production. What can Russian services companies offer?
- Opportunities for Russian oilfield service companies in foreign markets
- Ensuring the profitability of the OFS companies in the conditions of freezing rates
- Oil production companies' plans on developing in-house service divisions
- Streamlining contractor selection system, selection criteria and cooperation options

СЕССИЯ 2 (11:30 - 13:00).

CHANGES IN STRUCTURE OF OILFIELD SERVICES INDUSTRY AND OPERATION IN THE NEW MARKET ENVIRONMENT

The session puts specific emphasis on equipment fleet used in implementing oilfield services projects, current import substitution trends and alternative equipment manufactured outside Western countries. Substitution of Western software and IT-solutions is an important topic addressed during the session.

- Drop in production drilling orders: companies' action plans against the production drop, potential for performance optimization and cost saving
- Operation of foreign companies in Russia. What projects are influenced by the sanctions?
- The most import-dependent segments of oilfield services and equipment market
- What can be used in Russian projects instead of Western equipment banned by the sanctions? Russian and foreign analogues
- Stimulation of import substitution in the industry. Challenges and capacity for import substitution



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PAST ATTENDEES INCLUDE:

- **Ramil Giniatullin**, Head of Service Development, Rosneft
- **Vitaliy Greb**, Deputy Head of the Development of the Service, Rosneft
- **Vladimir Kochetkov**, Head of Supervising Drilling, Rosneft
- **Yuriy Nekipelov**, Head of Division, Bashneft
- **Dmitry Prokopchuk**, Head of Department, Bashneft
- **Sergey Rezaev**, Director of the Oilfield Services and Supervising Department, Rosneft
- **Evgeniy Rozenberger**, Head of the Supervising Oilfield Services, Rosneft
- **Viktor Bochkarev**, Deputy Head of the Department, Rosneft
- **Ildar Akhmadeyshin**, Head of the Monitoring Group for Projects of Hard-to-Recover Reserves Development, RITEK
- **Ivan Shokarev**, Deputy Head of the Department of Wells' Technologies, NOVATEK
- **Alexander Zavvalets**, Chairman of the Board of Directors, North Geophysical Expedition
- **Denis Lyanskoronsky**, Management of Fuel and Energy Complex, Federal Antimonopoly Service
- **Yuri Stankevich**, Deputy Head, Committee on Energy Policy, Russian Union of Industrialists and Entrepreneurs
- **Viktor Gnibidin**, Deputy Director General for Engineering Drilling, Head of the Design-Engineering Center for the Construction and Reconstruction of Wells, SamaraNIPIneft (Rosneft)
- **Fayaz Kamalov**, General Director, Weatherford
- **Robert Ramazanov**, Head of OFS Department, LUKOIL
- **Yuriy Lobkov**, Senior Manager, Department of Oil Production, LUKOIL
- **Igor Tinyakov**, Head of Scenario Forecasting and Policy Simulation Department, NOVATEK
- **Alexander Radov**, Executive Director, Trican Well Service
- **Maxim Mikitin**, Chief Geologist, Trican Well Service
- **Airat Fazlyev**, COO, Weatherford
- **Anvar Yarullin**, Deputy Director for Operations - Chief Engineer, TMS Group (Tatneft)
- **Kamil Garifov**, Director of the Wells' Operation and Repair Department, Institute TatNIPIneft (Tatneft)
- **Mikhail Gelfgat**, Director for R & D, Weatherford
- **Fred van Nieuwenhuizen**, Head of the Drilling Department, Salym Petroleum Development
- **Dmitry Kuzovenkov**, President, Baker Hughes B.V., Russia and CIS
- **Lukasz Ostrowski**, Business Development Director, Baker Hughes
- **Guy Tennant**, Senior Vice-President, Halliburton
- **Kim Krushwitz**, Vice President for Corporate Development, BK Eurasia
- **Vladimir Kazak**, Senior Vice President for Geology and Geophysics, Schlumberger
- **Murat Sampiev**, Senior Vice President for Drilling, Schlumberger
- **Viktor Zadorin**, Director for Production, Schlumberger
- **Damir Valeev**, Deputy General Director, Gazprom Burenie
- **Leonid Brilliant**, General Director, Tyumen Oil and Gas Institute
- **Kamil Zakirov**, General Director, Targin
- **Igor Maltsev**, Deputy General Director for Production, Bashneft - Service Assets
- **Mikhail Pasechnik**, General Director, Soyuzneftegazservice
- **Tagirzyan Gilmanov**, Strategic Director, Weatherford
- **Volkmar Donath**, Head of Moscow Representative, Bentec
- **Marat Nagumanov**, Director, Paker
- **Vladimir Pozhidaev**, General Director, KINGCOAL
- **Boris Ulitin**, Director of Moscow Branch, SibTradeService
- **Valery Epshteyn**, General Director, Center Of Oil and Gas Research and Technologies

And many others

SESSION 3 (14:00 – 15:30).

TERTIARY TECHNIQUES OF OIL RECOVERY STIMULATION – CAPACITY FOR MAINTAINING OIL OUTPUT IN RUSSIA IN THE LONG RUN

Session 3 deals with methods for enhanced oil recovery in Russia: home-grown technologies, application examples and government-offered stimulation methods. Specific emphasis is put on efficiency of proposed solutions and alternatives for optimization of services companies' operation.

- Development of new methods of enhanced oil recovery and production stimulation in Russia
- Modern technologies for the improvement of drilling and well servicing efficiency
- Oil production and metering in multi-reservoir wells
- Importance of modern technologies for the improvement of production efficiency of low productive reservoirs at major fields
- Optimization of mature field development
- Cost effectiveness of tertiary techniques: simulation, examples of completed projects and their specific parameters, procurement of materials and equipment, Russian analogues
- The effectiveness of development of hard recoverable oil reserves, including Bazhenov Formation, in conditions of low international oil prices

SESSION 4 (16:00 - 17:30).

CAPACITY FOR PERFORMANCE IMPROVEMENT OF OILFIELD SERVICES AND EQUIPMENT INDUSTRY IN THE CURRENT ECONOMIC ENVIRONMENT

In the final session the participants shall discuss such matters as project management, improvement of organizational and financial effectiveness, risks, pricing, industrial safety, logistics and others. Overall message of this session is to achieve maximum effectiveness of project implementation.

- Project management: best practices in building an optimal model under the current business conditions
- Efficient interaction between customers, contractors and suppliers in the context of creation and development of long-term innovation projects
- Challenges and best practices in introducing new products/services
- Methods for introduction of innovation technologies. Assessment of cost effectiveness of modern technologies
- Best practices in introducing new technologies and their cost effectiveness in the course of production of hard-to-recover reserves at the fields
- Risk mitigation of oil and gas well construction. Cost and quality improvement of well construction
- Efficient pricing policy in various segments of oilfield services industry
- Industrial safety insurance in oil production: challenges and effective solutions
- Transport services for oil and gas projects: effective solutions



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“ Forum was excellently organized. Pre-assembled and considered presentations' topics are very impressive. I can say for certain that participation in event was interesting for both production representatives and representatives of research and science organizations. Once again made sure of high-level qualification and competence of organizers. Well done! ”

MIKHAIL PASECHNIK, Managing Director, Gazpromneft-Noyabrskneftegazgeofizika



“ I thank the organizers of the Forum for the opportunity to speak to a professional audience. This event provided platform for communication, exchange of views and discussion of current issues and optimal solutions. ”

YURY LOBKOV, Senior Manager, Service Activities Division in Oil Production, LUKOIL



“ I really enjoyed the event; I really liked the very straight-forward “debate” style of the Russians. It is not like that in the West, where people tend to shy away from sensitive topics and discussions! ”

JOEL CHACON, Solution Consultant – Upstream Advanced Solutions, Honeywell



“ I would like to thank the organizers - the organization and the program, the participants – very good level of everything. ”

IRINA POMINOVA, Deputy Head of the Office of Strategic Studies in Energy, Analytical Center for the Government of the RF

“ I think that event is very informative and helpful because of detailed coverage of recent trends and achievements of the industry. During coffee-breaks you have an opportunity to discuss with OFS companies representatives problems of that sector which can be considered one of the highest priority. ”

JIM MATHER, Minister for Enterprise, Energy and Tourism of Scotland



“ This event is really useful and necessary for both customers and representatives of OFS companies. ”

ALEXANDER SURKOV, General Director, VBM-Service



“ Your company's conferences on oilfield services are distinguished by a high level of professionalism and rich content. Moderator of your conference highlighted some very interesting data including data on foreign oilfield services. Thank you for the interesting dialogue and I look forward to new meetings of such a level. ”

KONSTANTIN MIROLUBOV, Lead Specialist, PKB Automatika



“ Thank you for the excellent organization of the forum and relevant topics. ”

KAMILLA ZHALILOVA, Lead Coordinator for the Development, Deloitte



AMONG LAST YEARS PARTICIPANTS

- Agip KCO
- Salyng Petroleum Development
- Shell
- Total
- Bashneft
- Gazprom
- Gazpromneft
- LUKOIL
- Nenetsk Oil Company
- NOVATEK
- RITEK
- Rosneft
- RN-Yuhanskneftegaz
- Russneft
- Slavneft
- Taas-Yuryakh Neftegazodobycha
- Tatneft
- Air Bridge Cargo Airlines
- Baker Hughes
- Bentec Drilling & Oilfield Systems
- Calfrac Well Services
- Cameron GmbH
- Ensign International Energy Services
- GE Energy Oilfield Technology
- Halliburton
- Honeywell
- KBR International
- KCA Deutag
- Leobersdorfer Maschinenfabrik
- LUFKIN Automation
- M-I SWACO
- National Oilwell Varco
- Schlumberger
- Smith International
- Smith Services
- TESCO Corporation
- Trican Well Service Weatherford
- WireCo WorldGroup
- Eurasia Drilling Company
- Borets
- Burintech
- Burservice
- Vallourec and Mannesmann
- VBM - Management
- Vzryvgeoservice
- VNIIBT - Drilling Tools
- VNIPIVzryvgeofizika
- Volgaburmash
- Gazprom Drilling
- Gazpromneft-Nefteservice
- Geoseis
- Geotech Holding
- Geo Trend Corporation
- Integra
- Izmeron Plant
- Ingeoyol
- Engineering company MTO
- Inzhneftemash
- Kogalymnefteprogress
- Kungur Holding
- Mordraga
- Mosgaz
- SibBurMash
- NPF Pakar
- Nekko
- Neftekamsk Engineering Plant
- OMK
- Parsam
- PetroAlliance
- PromTekhInvest
- Radius-Service
- Rimera
- RN-Service
- Northern Geophysical Expedition
- Siberian Service Company
- SibSAC
- Sib Trade Service
- SpetsPromEkspertiza
- Tatneft- Remservice
- TMK
- TMS Group
- Sistema-Service
- Uralmash - Engineering
- Electromechanics
- JUMO
- The Ministry of Natural Resources of the RF
- Ministry and Trade and Industry of the RF
- Ministry of Economic Development of the RF
- Rostekhnadzor
- Federal Antimonopoly Service of Russia
- Chadbourne & Parke LLP
- Deloitte CIS
- Deutsche UFG
- Ernst & Young
- Goldman Sachs International
- Haynes & Boone LLP
- ING Bank
- ISG Consulting
- JP Morgan
- Morgan Stanley
- Oil and Gas Industry Consulting
- PriceWaterhouseCoopers
- White & Case
- Alfa-Bank
- Gazprombank
- Gekon
- Inpronleasing
- VTB-Leasing
- United Financial Group
- Pepeliaev Group
- Renaissance Capital
- TONAP
- Troika Dialog
- Kuznetsky Most
- IBM
- IBS Microsoft
- Mincom
- Oracle
- SAP
- Assoneft
- West-Siberian SPE
- Institute of USA and Canadian Studies, RAS
- SamaraNIPIneft
- SevKazNIPIGaz
- TatNIPIneft



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PARTICIPANTS REGISTRATION

REGISTRATION OPTIONS

REGISTRATION FEE UNTIL
JUNE 30, 2016

XV International Forum
«SERVICES AND EQUIPMENT
FOR THE RUSSIAN OIL AND GAS INDUSTRY – 2016»,
October 14

Delegate Registration Fee	<input type="checkbox"/> 550 €*
VIP Delegate Registration Fee	<input type="checkbox"/> 650 €*
EXHIBITION FEE	<input type="checkbox"/> 1450 €*

* Special price valid until June 30, 2016

HOW TO GET MORE OPPORTUNITIES AT THE EVENT?

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Based on your objectives and capabilities, RPI is ready to create jointly with you a customized sponsorship package, which shall include only those services that you deem the most efficient in terms of the price/quality ratio. Choose your own role ranging from **a round table sponsor and discussion moderator to the key processing partner** – we offer a wide range of options that will help you accomplish your goals!



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EXHIBIT AT THE FORUM

It is a great opportunity to showcase the full range of your company's services and technology, demonstrate its products and competences, distribute information materials during the two-day event. Your exhibition stand is an ideal venue for business meetings where you will be able to hold talks with the majority of potential partners.



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